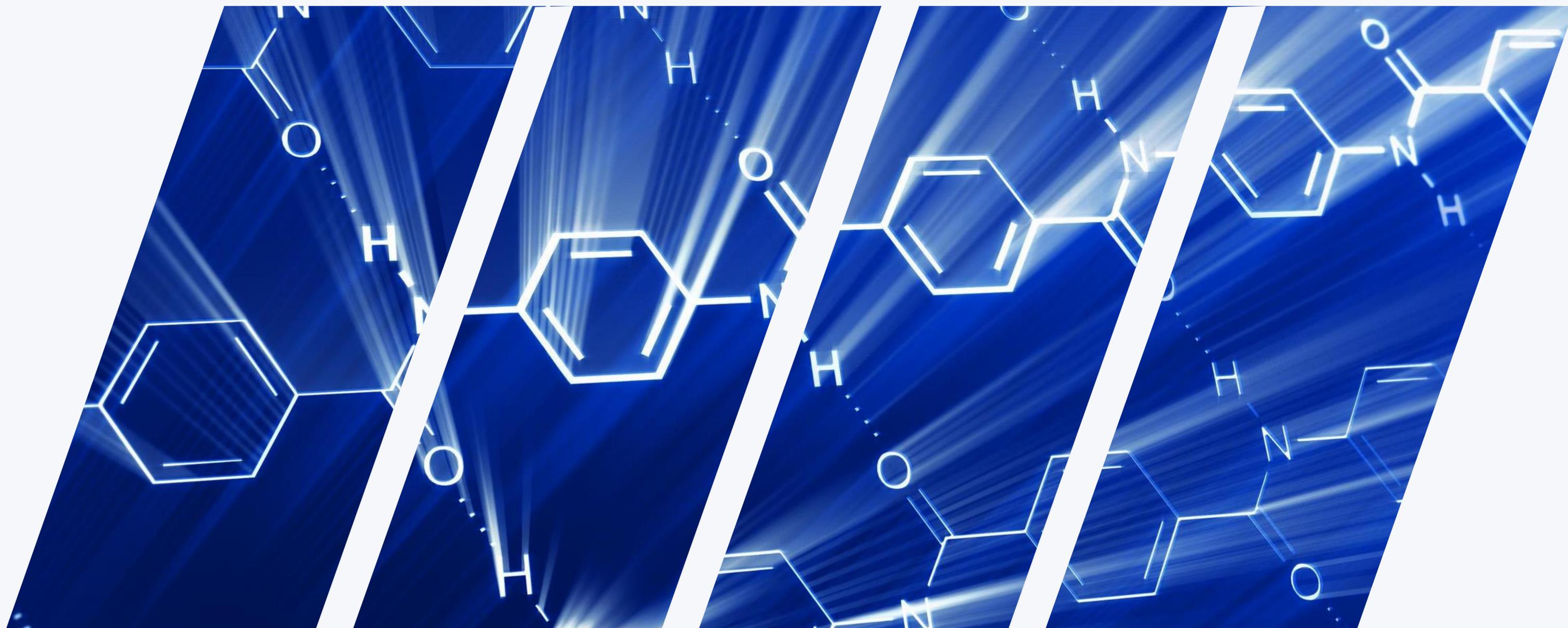




JUST  
MATERIALS



[www.jmat.co](http://www.jmat.co)

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# WHO ARE WE?



Just Materials was founded in 2017 with the mission to service the specialty chemicals industry by providing chemical material end-users with the right and proper chemical solutions and related product services.

We work closely with both chemical manufacturers and end-users to develop and introduce new materials solutions to the market as well as expand existing chemical materials usage and applications.

With average industry experience of 20+ years, our executive team can help chemical users to find the right product and solutions for the required applications with competitive product pricing and meet performance targets.

Our seasoned and talented team have helped many chemical material users achieve their targets while reducing costs and issues. Though our methods are complex, our goal is simple: we want to help you achieve your performance and business goals using our products and services.

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# WHAT WE DO?



## Product Research

Based on your chemical material requirements, we can find or develop the right product solution to meet your needs.



## Technical Service

We offer onsite technical services such as special product handling, safety training, storage guidance, and any other service requirement you may have.



## Logistic Service

We deliver the materials to your targeted designation on-time to meet your consumption demand.



## Warehouse

We can prepare and maintain local inventory (including safety stock) to meet your target demand and allowing you to lower your working capital on chemical materials.



## Market Trends

Our sales team regularly attend industry conferences and follow market trends. We share the latest market news and material trends with our customers.



## Regulatory Compliance

We provide hazardous material handling guidelines and experiences with our customers to ensure regulatory compliance and reduce operating and safety risks for all parties involved.

# HOW WE'RE STRUCTURED?



# WHERE WE SERVICE?



## SERVICE AREAS

Our current main business area is China and Taiwan. We are located conveniently in Taipei City, Taiwan. However, our team have also traveled to service customers in other Asian regions.

### Great Benefits:



**Biggest market access.** This region is still the largest manufacturing hub in the world. Serving in this area allows us to be involved in setting global trends.



**One time-zone.** China and Taiwan have the same time zone. Our team is always ready to service our customers in the region.



**Centrally located.** Taiwan is centrally located in the manufacturing and R&D world of Asia. Anywhere in Eastern Asia can be reached in about 4 hours of flight.



# WHY PARTNER WITH US?



1

**Benefits for manufacturers.** By partnering with us, material manufacturers can focus on product development and production excellence without worry about setting up, managing, maintaining, and growing your own local sales team. With existing experiences and networks, we provide manufacturers with faster market entry and insight to customer demands and requirements.

2

**Benefits for materials end-users.** Whether you are looking for new materials or 2<sup>nd</sup> source of existing materials, we can help you find the right products that meets your unique application requirements with competitive pricing. Once the material passes your qualification process, we can setup strong supply chain to ensure product availability and safety.

3

**Achieve Goals.** Through our network of manufacturer and end-user partnerships, we form one vertical alliance to beat competition. Our success relies on your success. Our goal is simple, we are determined and focused to make our partners successful.

# THANK YOU



## Contact Us

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